

## JIM TATE, EXPERT ON MEANINGFUL USE AUDIT & APPEALS

eMail: [JimTate@emradvocate.com](mailto:JimTate@emradvocate.com) or call 1.828.691.3239



### **Jim Tate, President of EMR Advocate, Inc. and Leading Expert on the CMS EHR Incentive Program**

Jim Tate is known as the most experienced authority on the CMS Meaningful Use (MU) audit and appeal process. His unique combination of skills has brought successful outcomes to hospitals at risk of having their CMS EHR incentives recouped. He led the first appeal challenge in the nation for a client hospital that had received a negative audit determination. That appeal was decided in favor of the hospital. He has also been successful in

leading the effort to reverse a failed appeal, even after the hospital had received notification of the failure.

Jim's background in healthcare stretches over 30 years and includes management of hospital laboratories, directorship of a large specialty ambulatory clinic, and Clinical Director of a home health agency. In 2006 he formed EMR Advocate, a company specializing in assisting providers with the adoption and implementation of electronics health records (EHR) and working with EHR vendors on usability and certification projects. He authored the first manual on the CMS EHR incentives (*The Incentive Roadmap*), and consults as a Subject Matter Expert to the federally funded Regional Extension Centers on EHR Adoption and Implementation.

He has a history of writing and presenting on the topic of meaningful use audits and appeals since this critical threat first emerged in 2012. He speaks to both hospital and physician groups interested in understanding the audit process and their ability to be prepared should an audit occur. His most recent engagement was speaking at the Texas Hospital Association's [Rural and Community Hospital Symposium](#) in September, 2013.

Recent endorsements of Jim's expertise include:

Faith Community Hospital: "Recently we were selected to undergo an audit of our Stage 1 meaningful use attestation. Our first reaction was panic as we have gone through significant changes since the early (2011) attestation by the hospital and was fearful of not being able to provide adequate documentation backing up our claim. I immediately contacted Jim Tate as I recognized him as a leader, author and advocate of the EHR program required by the government. Jim's knowledge and comprehensive study of the requirements set forth by CMS were instrumental in helping us achieve a favorable outcome in the audit."

North Texas Medical Center: "In May 2013 a demand letter from CMS was received by our hospital requesting recoupment of \$1,014,764 for the Medicare portion of our Meaningful Use payment. CMS requested full payment by June 27, 2013. It was at this time we engaged the services of Mr. Tate and EMR Advocate. Mr. Tate was very helpful to us with the preparation of a formal appeal to CMS. On June 24, 2013 we were notified by CMS that the adverse audit decision was being overturned and we did not have to return the 2011 EHR Incentive Payment."

If you are interested in contacting Jim to have him speak in front of your organization on the topic of meaningful use audits and appeals, please contact him below.

eMail: [JimTate@emradvocate.com](mailto:JimTate@emradvocate.com)

Phone: 1-828-691-3239